

Local Market Update – August 2026

A Research Tool Provided by REsides, Inc. and the
Hilton Head Area REALTORS®

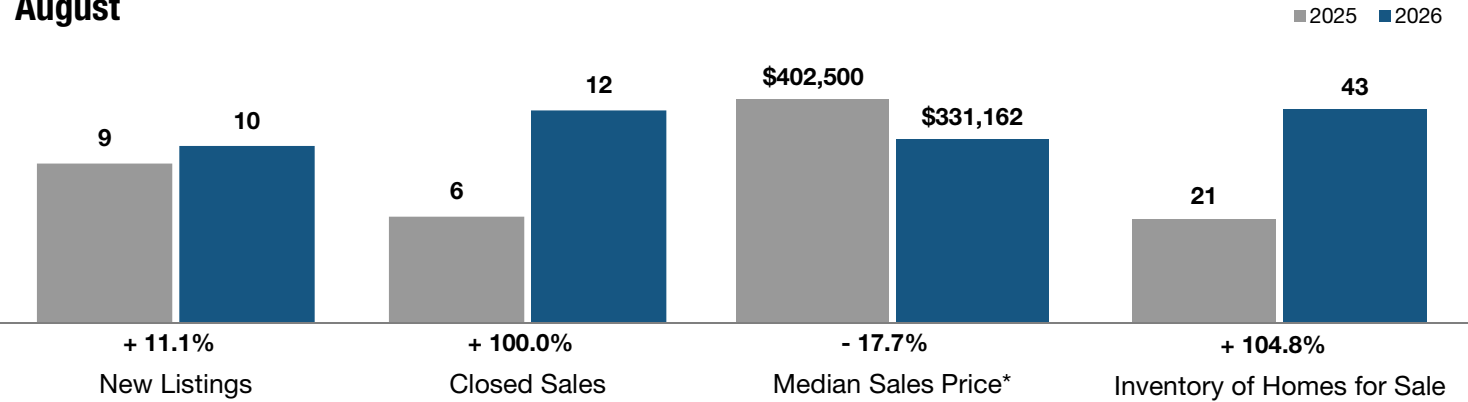


Hilton Head Lakes

Key Metrics	August			Year to Date		
	2025	2026	Percent Change	2025	2026	Percent Change
New Listings	9	10	+ 11.1%	67	130	+ 94.0%
Closed Sales	6	12	+ 100.0%	50	88	+ 76.0%
Median Sales Price*	\$402,500	\$331,162	- 17.7%	\$375,000	\$349,042	- 6.9%
Percent of List Price Received*	98.8%	98.4%	- 0.4%	98.9%	97.9%	- 1.0%
Days on Market Until Sale	100	159	+ 59.0%	71	121	+ 70.4%
Inventory of Homes for Sale	21	43	+ 104.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

